

The “Leaders are Readers”...

***Success, Self-Development,
Law of Attraction,
Sales & Network Marketing
Book List***

by ZaKaiRan



***Investing in your own Education,
(by reading books, attending seminars,
and listening to success training every day),
is the most powerful investment you could possibly make,
which is investing in yourself!***



Leaders are Readers!

It is recommended by every success trainer, that in order to become successful to achieve your dreams of freedom, you should capitalize on the “Compound Effect”, “the Slight Edge”, the “Power of Habit”... of reading something motivating, inspiring and educational every single day!

You should be reading at least 10 pages of success-oriented books every day, that has been written by an extremely successful and rich person. Someone who has what you want, and who has been where you are.

The training from these Success Masters, will fuel your burning desire to achieve your dreams, enhance your sense of confidence, and encourage you to take the necessary steps towards the achievement your success and freedom.

you do this every single day, the compound effect of this small daily success key will create immense benefits in your life, including: the upliftment of your confidence, clarity and knowing that you can accomplish anything that you set your mind to achieve. And over time, it will build momentum in your life and business to hit “The Tipping Point” to inevitable success!

“Whatever the mind of man can conceive and believe, it can achieve” – Napoleon Hill

The “Mega” Success, Self-Development & Law of Attraction Book List

The Magic of Thinking Big - David Schwartz
The Law of Success in 16 Lessons - Napoleon Hill
Think and Grow Rich - Napoleon Hill
Think and Grow Rich Original Manuscript - Napoleon Hill
Ask and It Is Given - Abraham/Esther Hicks
How To Win Friends and Influence People - Dale Carnegie
The Go-Getter - Peter K. Byrne
See You at the Top - Zig Zigler
How to Have Power and Confidence When Dealing With People - Les Giblin
The New Psycho-Cybernetics - Maxwell Maltz
The Magic of Believing - Claude M. Bristol
How I Raised Myself from Failure to Success Through Selling - Frank Bettger
Acres of Diamonds - Russel H. Conwell
As a Man Thinketh - James Allen
It Works: The Famous Little Red Book That Makes Your Dreams Come True! – RHJ
Rich dad poor dad – Robert Kiyosaki
The Game of Work – Charles Coonradt
The 21 Irrefutable Laws of Leadership – John C. Maxwell
The Richest Man in Babylon for Today - Fred Siegel
Secrets of the Millionaire Mind – T. Harv Eker

The Official Guide to Success – Tom Hopkins
The Slight Edge – Jeff Olson
The Compound Affect – Darryn Hardy
The Power of Habit – Charles Duhigg
Unlimited Power - Anthony Robbins
Awaken the Giant Within - Anthony Robbins
Dress for Success – John T. Malloy
Don't Let Anyone Steal your Dreams – Dexter Yeager
How to Swim with the Sharks without being eaten alive – Harvey Mackay
In search of Excellence – Tom Peters and Bob Waterman
What to Say when you Talk to Yourself – Shad Helmstetter
The Success System that Never Fails – William Clement Stone
Speaking from Experience – L. Ron Hubbard
Anatomy of an Illness – Norman Cousins
Stand up Speak Out and Win – Ed Foreman
How to Stop worrying and start living – Dale Carnegie
The Leader in You - Dale Carnegie
Outwitting the Devil – Napoleon Hill
The Seven Spiritual Laws of Success – Deepak Chopra
The Giving Tree – Shell Silverstein
The Road Less Travelled – M. Scott Peck
Success in 30 Seconds - Seana
7 Habits of Highly Effective People – Stephen R. Covey
To be or not to be an Entrepreneur – Steven H. Brown
Games People Play – Eric Byrne
Biology of Belief – Bruce H. Lipton
Books by Charlie Tremendous Jones
The Passion Test – Janet Attwood
More Happiness Therapy – Bernie Siegal
Success an Inside Job – Lee Milteer
Gen. Patton's Timeless Leadership Principles - Dr. Richard J. Stillman
Emerson's Essays on Compensation
It's Your Turn – Joel Olsteen
You were Born Rich – Bob Proctor
Thoughts are things – Prentice Mulford
The Secret of the ages – Robert Collier
Riches within your reach – Robert Collier
Think Big – Donald Trump
Tribal Leadership - Dave Logan, John King & Halee Fischer-Wright
Why we want you to be rich – Robert Kiyosaki & Donald Trump
The Business School - Robert Kiyosaki
Good to Great – Jim Collins
The Tipping Point – Malcolm Gladwell
Now you Know – Ryan Chambers
Huge in a Hurry – Chad Waterbury
The Greatest Salesman in the World – Og Mandino
Secrets of the Millionaire Mind – T. Harv Eker
Dress for Success – John T. Malloy
How to Swim with the Sharks without being eaten alive – Harvey Mackay
In Search of Excellence – Tom Peters and Bob Waterman

What to say when you talk to yourself – Shad Helmstetter
Speaking from Experience – L. Ron Hubbard (Level 4 Training Recommendation)
Anatomy of an Illness – Norman Cousins
Stand up speak out and win – Ed Foreman
How to Stop Worrying and Start Living – Dale Carnegie
The Leader in You - Dale Carnegie
Outwitting the Devil – Napoleon Hill
The 7 Laws of Success – Deepak Chopra
The giving tree – Shell Silverstein
The Road Less Travelled – M. Scott Peck
Success in 30 seconds - Seana
To Be or not to be an Entrepreneur – Steven H. Brown
Games people play – Eric Byrne
Biology of belief – Bruce H. Lipton
Books by Charlie Tremendous Jones
The Passion Test – Janet Attwood
More Happiness Therapy – Bernie Siegal
Success an Inside Job – Lee Milteer
Gen. Patton’s Timeless Leadership Principles - Dr. Richard J. Stillman
Emerson’s Essays on Compensation
It's your Turn – Joel Olsteen
You were Born Rich – Bob Proctor
Thoughts are things – Prentice Mulford
The Master Key System – Charles Haanel
The Secret of the ages – Robert Collier
Riches within your reach – Robert Collier
The Next Millionaires – Paul Zane Pilzer
The 5th Discipline: The Art & Practice of Learning Organization – Prof. Peter Senge
Way of the Peaceful Warrior – Dan Millman
All You Can Do Is All You Can Do; But All You Can Do Is Enough – Art Williams
The One-Minute Manager – Ken Blanchard & Spencer Johnson

Law of Attraction

Ask and It Is Given - Abraham/Esther Hicks
The Vortex - Abraham/Esther Hicks
The Law of Attraction - Abraham/Esther Hicks
Money and the Law of Attraction - Abraham/Esther Hicks
The Astonishing Power of Emotions - Abraham/Esther Hicks
The Amazing Power of Deliberate Intent - Abraham/Esther Hicks
The Attractor Factor – Joe Vitale
The Secret - Rhonda Byrne
The Magic – Rhonda Byrne

Life-Transforming Books from “The Slight Edge” by Jeff Olson

The Happiness Advantage – Shawn Achor
Before Happiness – Shawn Achor
As a Man Thinketh – James Allen
Multiple Streams of Income – Robert
The Automatic Millionaire – David Bach
Start Over, Finish Rich – David Bach
The Go-Giver – Bob Burg & John David Mann
The Go-Givers Sell More – Bob Burg & John David Mann
It’s Not About You – Bob Burg & John David Mann
The Aladdin Factor – Jack Canfield & Mark Victor Hansen
How To Win Friends and Influence People - Dale Carnegie
Acres of Diamonds - Russel H. Conwell
The Richest Man in Babylon for Today - Fred Siegel
The 7 Habits of Highly Effective People - Stephen Covey
The Power of Habit: Why We Do What We do in Life & Business – Charles Duhigg
Positivity – Barbara Fredrickson
Outliers – Malcolm Gladwell
The Dip – Seth Godin
Think & Grow Rich – Napoleon Hill
Delivering Happiness – Tony Hsieh
Conversations with Millionaires – Mike Litman, Jason Oman, et al.
The How of Happiness – Sonja Lyubomirsky
The Myths of Happiness – Sonja Lyubomirsky
The Greatest Salesman in the World - Og Mandino
Failing Forward – John C. Maxwell
The Power of Positive thinking – Dr. Norman Vincent Peale
Drive: The Surprising Truth about What Motivates Us – Daniel Pink
Cultivating an Unshakeable Character – Jim Rohn
Seven Strategies for Wealth & Happiness – Jim Rohn
The Art of Exceptional Living – Jim Rohn
The Challenge to Succeed – Jim Rohn
The Five Major Pieces to Life’s Puzzle – Jim Rohn
The Seasons of Life – Jim Rohn
The Happiness Project – Gretchen Rubin
The Magic of Thinking Big – David Schwartz
Authentic Happiness – Martin Seligman
Flourish - Martin Seligman
Little Things Matter – Todd Smith
The Millionaire Next Door – Thomas J. Stanley and William D. Danko
Success for Teens: Real Teens Talk about Using the Slight Edge – The Success
Foundation
21 Success Secrets of Self-Made Millionaires – Brian Tracy
The Thank You Economy – Gary Vaynerchuk
The Science of Getting Rich – Wallace D. Wattles

Wayne Nugent's "5 Hats of a Pro-Networker" & "Recommended Reading" List

Student:

As a Man Thinketh - James Allen
The Richest Man in Babylon for Today - Fred Siegel
The Business of the 21st Century – Robert Kiyosaki
Big AI Tells All - Tom "Big AI" Schreiter
The Magic of Thinking Big - David Schwartz
Think and Grow Rich - Napoleon Hill

Sales Person:

How to Win Friends & Influence People - Dale Carnegie
Endless Referrals – Bob Burg
The One Minute Sales Person - Spencer Johnson
The Wave 4 Way to Build Your Downline – Richard Poe
The Social Media Bible – Lon Safka

Sales Manager:

The One Minute Manager – Ken Blanchard / Spencer Johnson
The One Minute Manager Builds High Performance Teams – Ken Blanchard
The 21 Irrefutable Laws of Leadership – John C. Maxwell

Business Owner:

The Power of Focus - Jack Canfield
The E Myth - Michael Gerber
The 7 Habits of Highly Effective People - Stephen Covey

Trainer/Coach/Mentor:

The Compound Effect – Darren Hardy
Awaken the Giant Within - Tony Robbins
Raising A Giant - Robert Crisp
What to Say When You Talk To Yourself - Shad Helmstetter

Christian Oriented Success & Positive Thinking Books

The Power of Positive thinking – Dr. Norman Vincent Peale
Hung by the Tongue – Francis Martin
What you say is what you get – Don Gossett
The tongue of creative force – Charles Capps

Audio/Video Seminars

Personal Power II - Anthony Robbins
Get the Edge – Anthony Robbins
Jim Rohn - Anything from Jim Rohn

Sales & Network Marketing Books

Go Pro by Eric Worre – Audio Book and Hardcopy available for free on Eric Worre's website: <https://networkmarketingpro.com/>

First Steps to Wealth - Dani Johnson

Tom 'Big Al' Schreiter training

Questions are the Answers by Allan Pease

NetEASY Marketing – Wes Melcher

Go for No – Richard Fenton

How I Raised Myself from Failure to Success Through Selling - Frank Bettger

Zero Resistance Selling - based on psycho cybernetics - Maxwell Maltz

How to Sell Anything to Anybody – Joe Girard

Social Marketing – Cliff Braun

Business of the 21st Century – Robert Kiyosaki

Unemployed Millionaire – Matt Morris

Dig your Well Before You're Thirsty – Harvey Mackay

You Can Negotiate Anything – Herb Cohen

Secrets of Closing the Sale – Zig Zigler

How to Become a Sales Champion - Dr. Caldwell

You Can Negotiate Anything - Herb Cohen

Secrets of Closing the Sale - Zig Zigler

The Greatest Salesman in the World - Og Mandino

The One Minute Sales Person - Spencer Johnson

Network Marketing Videos

Brilliant Compensation – Tim Sales

The Perfect Business – Robert Kiyosaki

Rise of the Entrepreneur – The Search for A Better Way – Eric Worre

Biographies

Andrew Carnegie

John D. Rockefeller

Mary Kay Ash

Donald Trump

Warren Buffett

Jack Welch

Bill Gates

Ted Turner

Successful Healthy Relationships

How To Win Friends and Influence People - Dale Carnegie

Venus on Fire Mars on Ice – John Gray

Etiquette by Emily Post

ZaKaiRan's Personal Recommendations

Abraham/Esther Hicks – Every book and video!

2150 A.D. – Thea Alexander

3 Magic Words – U.S. Anderson

Captain Underpants and the Big Bad Battle of the Bionic Booger Boy - by Dav Pilkey

Books, Articles, Videos & Podcasts from ZaKaiRan

[Videos by ZaKaiRan:](#)

<http://www.zakairan.com/ZaKaiRanStuff/VideosByZaKaiRan.html>

[Podcasts by ZaKaiRan:](#)

<http://www.zakairan.com/ZaKaiRanStuff/PodcastsByZaKaiRan.html>

[Articles by ZaKaiRan:](#)

<http://www.zakairan.com/ZaKaiRansArticlesBooks/Articles.htm>

Books by ZaKaiRan: <http://www.zakairan.com/ZaKaiRansArticlesBooks/Books.htm>

FREE Master Keys of Success & Freedom by ZaKaiRan

<https://manychat.com/15/zakairanpage> or www.FreeKeysOfSuccess.info

The Top 10 Secrets of Success & The Law of Attraction by ZaKaiRan

<https://manychat.com/14/zakairanpage>

Movies

ZaKaiRan's Mega Movie List

<http://www.zakairan.com/CosmicCookies/Movies.htm>

Empower International's Recommended Movie List:

<https://empowerinternational.biz/training/movie-list>

Kevin Trudeau's Recommended Movie List

The Aviator (Howard Hughes)

Star Wars

Karate Kid (old and new version)

Kung Fu Panda

Patton

Julie & Julia

The Ghost

Giant

What the bleep do we know?

The Secret